

# **EXHIBIT W**

## Contact

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## Top Skills

DB2  
Software Development  
Unix

## Languages

Italian

# Steven Astorino

General Manager, Product Development, Data, AI & Sustainability  
Canada Lab Director  
Canada

## Summary

- \* Software Development Executive with proven transformational leadership
- \* Excellent Client Relationship management with enterprise clients
- \* Expertise in leading large enterprise development teams
- \* Extensive experience with software development methodologies including Waterfall and Agile
- \* Experienced change agent with proven track record to drive improvements and efficiency
- \* Experienced software architect with solid understanding of applications and system development projects

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## Experience

### IBM Canada Software Lab - Toronto

General Manager, Product Development, Data, AI & Sustainability;  
Canada Lab Director

January 2024 - Present (6 months)

Markham, Ontario, Canada

### IBM Canada

16 years 9 months

Vice President of Development, Private Cloud Platform and z Analytics  
December 2016 - Present (7 years 7 months)

Executive Director, DB2 LUW, Warehousing Development, SQLDB  
Cloud Service

June 2014 - Present (10 years 1 month)

IBM, Markham, Ontario

Executive Director, Data Management Global Client Support  
June 2013 - May 2014 (1 year)  
IBM, Markham, Ontario

Program Director, PureData Operational Analytics and DB2 LUW - User  
Technology  
June 2010 - May 2013 (3 years)

Senior Manager of QA and Automation  
October 2007 - May 2010 (2 years 8 months)

#### IBM

VP of Development, Data and AI and Canada Lab Director at IBM  
November 2019 - January 2024 (4 years 3 months)  
Toronto, Canada Area

#### IBM

VP of Development, Hybrid Cloud, z Analytics and Canada Lab Director  
May 2018 - November 2019 (1 year 7 months)

#### DataMirror

Automation and Development Manager  
August 2005 - September 2007 (2 years 2 months)

#### Navtel Communications

Software Development Manager  
February 2003 - July 2005 (2 years 6 months)

#### NetTest

Team Leader, Software  
July 2001 - January 2003 (1 year 7 months)

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## Education

#### Brock University

Bachelor of Science, Computer Science · (September 1995 - April 1999)